

*A fully-integrated  
Financial & Practice Management System  
for mid-to-large size law firms.*



### ***The Last System You'll Ever Need to Buy***

Omega's advanced technology continues to evolve and grow with you as your needs change over time. And, all future software upgrades are always free—even entirely new versions of the current system. That's why, after more than 35 years, 96% of Omega's clients are still with Omega.

### ***Benefits Everyone in Your Firm***

Omega's powerful system provides important benefits for every member of your firm—from billing managers to firm administrators to attorneys to senior management. With easy time entry, flexible billing, full-featured accounting and expansive management reporting, Omega Legal<sup>vx</sup> makes everyone's job easier, more efficient and more productive.

### ***Gain Important Insights to Help You Manage Your Firm More Professionally***

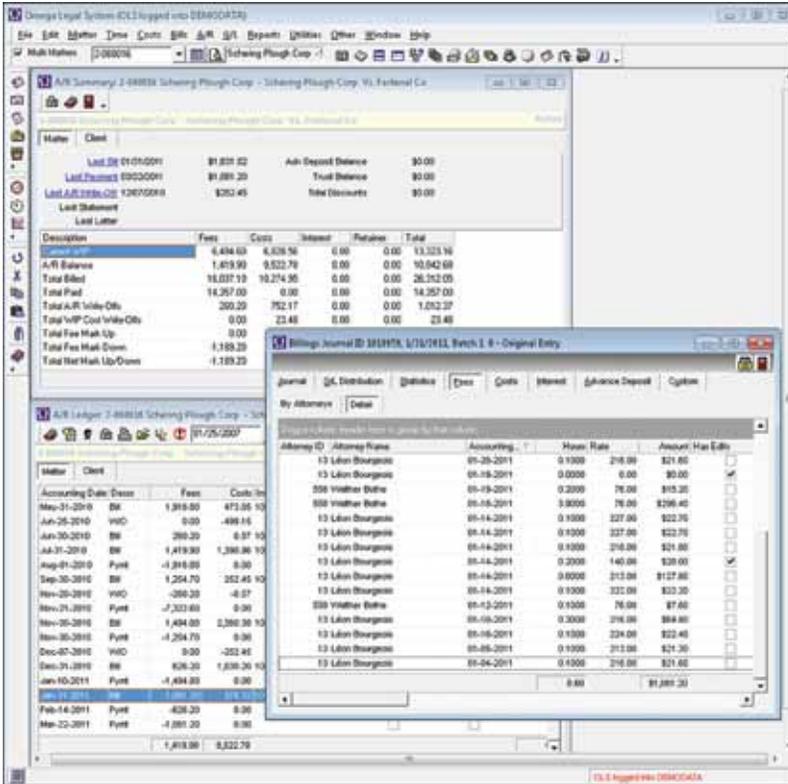
Omega Legal<sup>vx</sup>, with Visual Xpress<sup>®</sup>, guarantees that you'll always know, with a quick glance, where you stand on your firm's most important key performance indicators—like attorney productivity, collections, billing speed, A/R aging, client profitability and much more. Attorneys and other key employees will know instantly, not just monthly or quarterly, how their performance compares to last year or to their specific goals or budget for the current year.

The insights gained through Visual Xpress will dramatically enhance your firm's decision-making capabilities and lead to faster, more successful, business results.

What makes **Omega Legal<sup>vx</sup>** different from other systems is that it's just as easy to **get information out** of the system as it is to **enter information into** the system.

## Financial Management

You can always depend on Omega's best-in-the-industry Financial Management System to keep your firm's financial operations running smoothly, efficiently and profitably with:



- Easy Time Entry
- Sophisticated Client Billing
- Automated e-Billing
- Accounts Payable
- Accounts Receivable
- General Ledger
- Trust Account Management
- Automated Collections
- Detailed Financial Reporting

You can further enhance the capabilities of your system by selecting from among these additional Financial Management options, including:

- eCop® • Cost Recovery Interface
- Integrated Imaging • Remote Time Entry
- Inline Expense Report

## Practice Management

Omega's integrated Practice Management System provides all the tools that attorneys and managing partners need to stay informed, make sound business decisions and properly manage their client- and matter-related activities, including:

- Over 180 standard Management Reports
- Do-it-yourself Custom Report Writers
- Integrated Customer Relationship Management (CRM)

You can personalize your system to meet your firm's specific needs by selecting from among these additional Practice Management options, including:

- Case Management
- Conflict of Interest Search
- Calendar/Docket
- File Folder Management
- New Matter Intake
- Automated Report Scheduler
- Event Notification

## Technology

Omega Legal<sup>vx</sup> is powered by InterSystems' Caché® - "the World's Fastest Object Database". Caché is a high-performance object-oriented database that runs SQL *five times faster* than relational databases like Oracle or MS-SQL. It provides law firms with instant access to all historical and current data on a single server for comprehensive reporting and day-to-day operational efficiencies. The blazing speed of Caché is what makes processing-intensive visual analytics, like Visual Xpress, so fast and easy.

There are over *4 million users worldwide* who rely on Caché every day for its speed, reliability and scalability. Caché is the *leading embedded database in the U.S.* and is installed in *over 100,000 systems worldwide*.

Caché is the same database used by some of the largest companies in the world, including **Honeywell, Boeing, American Airlines, Lucent Technologies, Deutsche Bank, JPMorgan Chase, TD Ameritrade, Johns Hopkins**, the **U.S. Dept of Defense** and the **Kennedy Space Center**.

*"We decided on Omega Legal because it was fully integrated with accounting and billing. Furthermore, Omega Legal had the extensive reporting capabilities that we were looking for."*

– Managing Partner, Atlanta

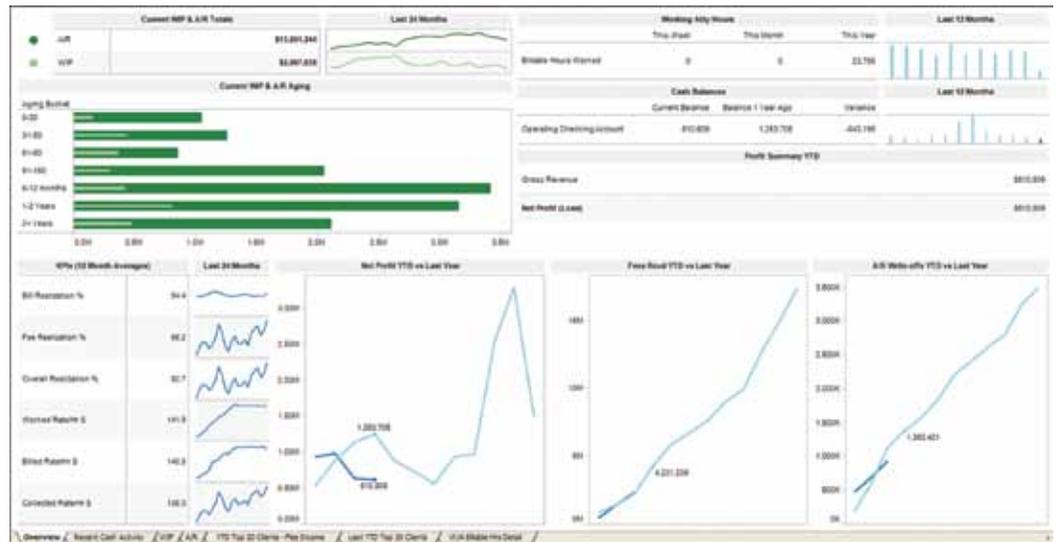
## Business Intelligence

### Beyond Spreadsheets:

Visual Xpress is an interactive visual analysis tool for answering your law firm’s most important business questions.

With Visual Xpress, you can quickly identify trends, make comparisons and focus on exceptions that may be affecting your firm’s overall performance.

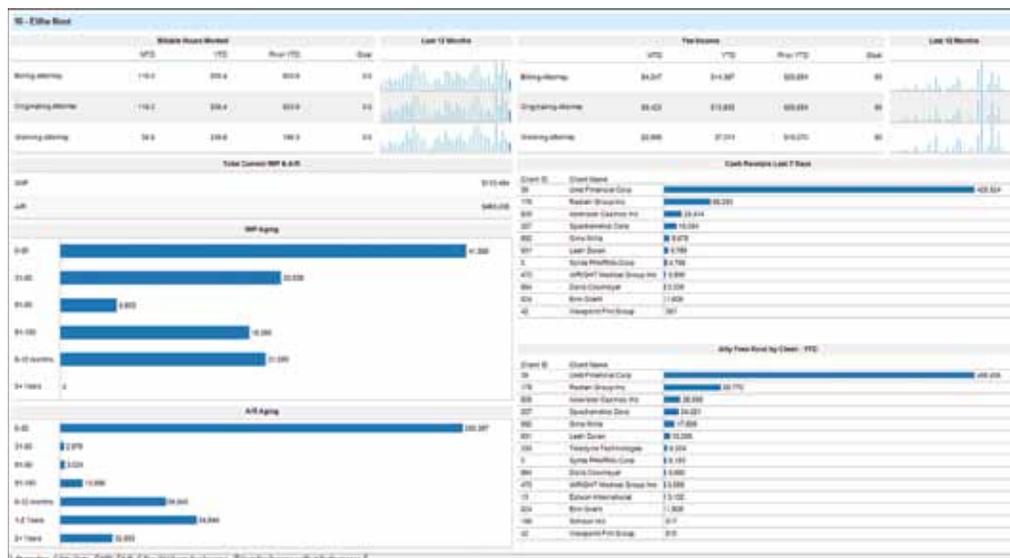
Visual Xpress instantly converts Omega Legal<sup>™</sup> data into the correct visual presentation—making it easier for you to quickly gain new insights that lead to better decision making.



**Firm Overview**

### Live, Interactive Dashboards:

Visual Xpress can be displayed on the user’s desktop in a specialized dashboard that measures and monitors key information the user needs to perform their job more efficiently and productively.



**Billing Attorney Information**

### Benefits To The Firm:

- Save valuable time & effort versus current methods.
- Quickly & easily identify trends, make comparisons & highlight exceptions.
- Enhance productivity with specialized interactive dashboards for each job function.
- Strengthen the firm’s analytical and decision-making capabilities.

There are special dashboards for each important job function within the firm, including:

- Firm Overview
- Accounts Receivable
- Work In Process
- New Business Development
- Financial Analysis
- Billing Attorney
- Timekeeper
- Attorney Statistics
- WIP Edit Analysis

*“Omega’s VX product is an excellent example of the type of dashboard and inquiry system I wish all my clients had access to.”*

– Don Holland, Partner, HSV Consulting Group LLC  
Technology Consultants to Law Firms

# Implementing Your New System

## Conversion Expertise

Omega's customer support starts with its unique 2-step process for converting your old system to Omega Legal<sup>™</sup>. This proven process results in no downtime for your firm and eliminates the need to run parallel systems.

Omega has successfully converted more than 62 different vendors' time & billing systems to Omega Legal at hundreds of law firms just like yours. All data-mapping, conversion and reconciliation is performed in-house by experienced Omega employees.

## Project Management

Every Omega Legal<sup>™</sup> system is individually tailored for each client in order to best meet the firm's specific law practice needs and operational requirements. Omega assigns a highly skilled and experienced in-house Project Manager to personally guide you step-by-step through the entire process to ensure your complete satisfaction.

## Client Training

Omega University provides a learning experience that is quite simply the best in the business. The live, instructor-led, interactive classes, delivered right to each user's desktop, are convenient, comprehensive and customized to each firm's specific operation. Over 50 different topics are available. Users attend specific classes that pertain to their own job function at just the right time during the implementation process—saving valuable time and ensuring that your staff is productive from day one. Online classes can be supplemented by on-site training as well.

## Client Services

After installation of your new system, you can depend on Omega's experienced Client Services staff to handle any problems or questions you may have. When you call the Client Services department, you'll be quickly connected to a "live" person who can help you—not impersonal voice mail that may take 2-3 days for your call to be returned.

## Custom Programming

Sometimes, even Omega's 180 standard reports, built-in custom report writers and robust system capabilities may not be enough to handle every law firm's unique needs. In these situations, Omega's experienced staff of in-house programmers can design a custom program or report that will meet your exact requirements.

*"We evaluated several software products and concluded that the Omega product was the most versatile, integrated and user friendly option available."*

– Firm Administrator, New York



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